Retail Fund Performance Report for Quarter Ended 31 December 2021



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Fund Information

Product Name

Term Investment Account-i ("TIA-i")

Shariah Contract **Mudarabah** - A profit sharing contract between the Bank as fund manager and the customer as Investment Account Holder (IAH) or

the Investor(s).

Investment Account Type

Unrestricted Investment Account – Investor(s) provides the Bank with a mandate to make an ultimate investment decision without specifying specific restrictions or

conditions.

Fund Inception

8 January 2019

Investment Objective

The fund aims to generate stable returns over an agreed investment interval through low to medium risk investment activities.

Investor Profile

- Category of Investor(s):
 - Individual(s)
 - Sole-Proprietorship(s)
- Investor(s) with low to medium risk tolerance
- Investor(s) who seeks stable profits

Note:

Investor(s) are advised to understand the risk(s) related to TIA-i before making an investment decision. Further explanation of each risk is in Product Disclosure Sheet (PDS) available on Hong Leong Islamic Bank's website.

Profit Payment Policy

Profit distribution is upon maturity.

Nature of Investment Account

A renewable term investment type of 3, 6 and 12 months tenure.

Fund Investment Strategies

Investment into selective Shariah-compliant financing assets within the risk parameters prescribed under the Fund Investment Objective. Portfolio rebalancing is also executed to ensure the performance of the particular assets is aligned with the Investment Objective. Any profit generated from the investment will be shared between the Investor(s) and the Bank according to mutually pre-agreed Profit Sharing Ratio (PSR) whilst losses (if any) will be borne by the Investor(s).

Investment Asset Allocation

The fund is invested in a portfolio of Hong Leong Islamic Bank's retail assets¹, non-retail assets² and HQLA³ as per chart below.



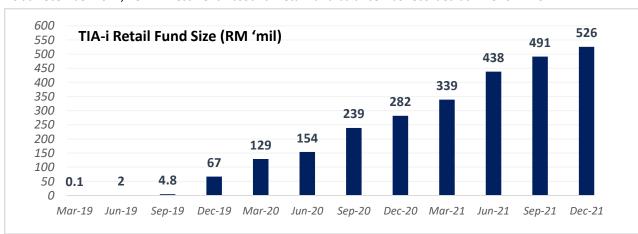
Note:

- $^{\rm 1}\,\rm Retail$ financing assets consist of House Financing-i and Personal Financing-i .
- ² Non-retail financing assets consist of Business Term Financing-i.
- ³ High Quality Liquid Assets (HQLA) are assets that can be easily and immediately converted into cash at little or no loss of value.

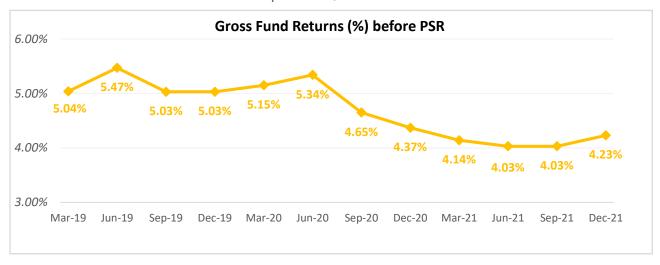
Fund Performance

1. Fund Size and Returns

As at December 2021, Term Investment Account-i retail fund balance was recorded at RM526 million.



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2. Rate of Return of TIA-i for Retail Investors

This section is applicable to Investor(s) who have made subscription under the TIA-i 3-month, 6-month and 12-month tenure.

3 Months

	Rate of Return to Investors % (p.a) ⁵				Gross Rate
Month⁴	Board		Promo		of Return
	Indicative	Actual	Indicative	Actual	(Gross RoR) ⁶
Oct	1.75	1.75	2.40	2.40	4.15
			2.45	2.45	
Nov	1.75	1.75	2.40	2.40	4.05
Dec	1.75	1.75	2.40	2.40	4.23

6 Months

	Rate of Return to Investors % (p.a) ⁵				Gross Rate
Month ⁴	Board		Promo		of Return
	Indicative	Actual	Indicative	Actual	(Gross RoR) ⁶
Oct	1.90	1.90	2.45	2.45	4.15
			2.50	2.50	
			2.60	2.60	
Nov	1.90	1.90	2.45	2.45	4.05
			2.50	2.50	
			2.60	2.60	
Dec	1.90	1.90	2.45	2.45	
			2.50	2.50	4.23
			2.60	2.60	

Underlying Asset Outlook

Based on the Fund Investment Strategies during this review period, the Bank is optimistic on the future performance of the fund until the next review period.

Statement of Any Changes

There have been no changes in the Investment Objectives, Strategies, restrictions and limitations during the quarter period.

12 Months

Month ⁴		Rate of Re	Rate of Return to Investors % (p.a) ⁵			
	Board		Promo		of Return	
	Indicative	Actual	Indicative	Actual	(Gross RoR) ⁶	
		1.95	1.95	2.45	2.45	4.15
	Oct			2.50	2.50	
				2.55	2.55	
		1.95	1.95	2.45	2.45	4.05
	Nov			2.50	2.50	
				2.55	2.55	
Dec		-	-	2.45	2.45	4.23
	Dec			2.50	2.50	
			2.55	2.55		

⁴ Subscription Month

Profit & Loss Statement

Profit & Loss Statement for Quarter Ended 31 December 2021				
	RM' Oct 2021	RM' Nov 2021	RM' Dec 2021	
Total Gross Income	1,747,340	1,672,039	1,863,768	
Net Income Distributed to Investors	1,019,088	989,960	1,065,070	
Net Income Distributed to Bank	728,252	682,079	798,698	

⁵ Rate of Return <u>after</u> PSR (net profit to Investor(s)) that were offered to Investor(s) in the respective months due to the various promotions in previous months..

⁶ Gross RoR is the return from investment <u>before</u> the application of PSR.



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Market Outlook

The outlook for the Islamic finance industry continues to face a challenging operating environment following the COVID-19 pandemic. However, the financial system is expected to remain resilient, backed by strong buffers in capital, liquidity and financing provisioning built over the years.

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Prepared by:

⋙ HongLeong Islamic Bank