Retail Fund Performance Report for Quarter Ended 30 September 2021



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## **Fund Information**

**Product Name** 

Term Investment Account-i ("TIA-i")

Shariah Contract Mudarabah - A profit sharing contract between the Bank as fund manager and the customer as Investment Account Holder (IAH) or

the Investor(s).

Investment **Account Type**  Unrestricted Investment Account -Investor(s) provides the Bank with a mandate to make an ultimate investment decision without specifying specific restrictions or

conditions.

**Fund Inception** 

8 January 2019

## **Investment Objective**

The fund aims to generate stable returns over an agreed investment interval through low to medium risk investment activities.

### **Investor Profile**

- Category of Investor(s):
  - Individual(s)
  - Sole-Proprietorship(s)
- Investor(s) with low to medium risk tolerance
- Investor(s) who seeks stable profits

#### Note:

Investor(s) are advised to understand the risk(s) related to TIA-i before making an investment decision. Further explanation of each risk is in Product Disclosure Sheet (PDS) available on Hong Leong Islamic Bank's website.

Profit distribution is upon maturity.

## **Profit Payment Policy**

## **Nature of Investment Account**

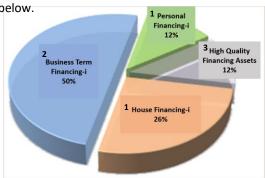
A renewable term investment type of 3, 6 and 12 months tenure.

## **Fund Investment Strategies**

Investment into selective Shariah-compliant financing assets within the risk parameters prescribed under the Fund Investment Objective. Portfolio rebalancing is also executed to ensure the performance of the particular assets is aligned with the Investment Objective. Any profit generated from the investment will be shared between the Investor(s) and the Bank according to mutually pre-agreed Profit Sharing Ratio (PSR) whilst losses (if any) will be borne by the Investor(s).

## **Investment Asset Allocation**

The fund is invested in a portfolio of Hong Leong Islamic Bank's retail assets<sup>1</sup>, non-retail assets<sup>2</sup> and HQLA<sup>3</sup> as per chart below.

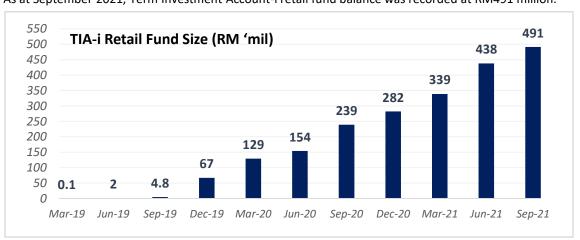


- <sup>1</sup> Retail financing assets consist of House Financing-i and Personal Financing-i.
- <sup>2</sup> Non-retail financing asset consists of Business Term Financing-i.
- <sup>3</sup> High Quality Liquid Assets (HQLA) are assets that can be easily and immediately converted into cash at little or no loss of value.

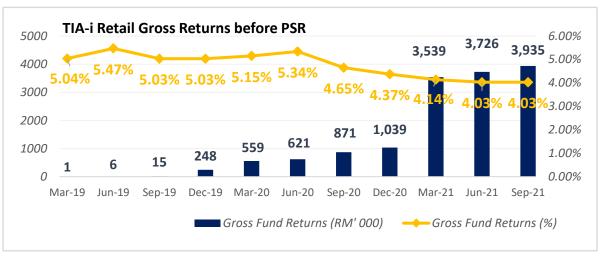
## **Fund Performance**

## 1. Fund Size and Returns

As at September 2021, Term Investment Account-i retail fund balance was recorded at RM491 million.



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## 2. Rate of Return of TIA-i for Retail Investors

This section is applicable to Investor(s) who have made subscription under the TIA-i 3-month, 6-month and 12-month tenure.

6 Months

3 Months

Month⁴	Rate of Return to Investors % (p.a) <sup>5</sup>				Gross Rate
	Board		Promo		of Return
	Indicative	Actual	Indicative	Actual	(Gross RoR) <sup>6</sup>
Jul	1.90	1.90	2.40	2.40	4.16
			2.45	2.45	
			2.50	2.50	
			2.60	2.60	
Aug	1.90	1.90	2.40	2.40	4.13
			2.45	2.45	
			2.50	2.50	
			2.60	2.60	
Sep	1.90	1.90	2.40	2.40	4.03
			2.45	2.45	
			2.50	2.50	4.03
			2.60	2.60	

<sup>&</sup>lt;sup>4</sup> Subscription Month

### **Profit & Loss Statement**

Profit & Loss Statement for Quarter Ended 30 <sup>th</sup> September 2021					
	RM' Jul RM' Au 2021 2021		RM' Sep 2021		
Total Gross Income	1,610,395	1,695,359	1,618,258		
Net Income Distributed to Investors	stributed to 931,677		967,791		
Net Income Distributed to 678,718 Bank		705,578	650,467		

Month⁴	Rate of Return to Investors % (p.a) <sup>5</sup>				Gross Rate
	Board		Promo		of Return
	Indicative	Actual	Indicative	Actual	(Gross RoR) <sup>6</sup>
Jul	1.75	1.75	2.40	2.40	4.16
			2.45	2.45	
Λιισ	ıg 1.75	1.75	2.40	2.40	4.13
Aug			2.45	2.45	4.13
Sep	1.75 1.75	1 75	2.40	2.40	4.03
		1./5	2.45	2.45	4.03

## 12 Months

Month⁴	Rate of Return to Investors % (p.a) <sup>5</sup>				Gross Rate
	Board		Promo		of Return
	Indicative	Actual	Indicative	Actual	(Gross RoR) <sup>6</sup>
Jul	-	-	2.45	2.45	4.16
			2.5	2.5	
			2.55	2.55	
Aug	-	-	2.45	2.45	4.13
			2.5	2.5	
			2.55	2.55	
Sep	1.95	1.95	2.45	2.45	4.03
			2.5	2.5	
			2.55	2.55	

## **Statement of Any Changes**

There have been no changes in the Investment Objectives, Strategies, restrictions and limitations during the quarter period.

## **Underlying Asset Outlook**

Based on the Fund Investment Strategies during this review period, the Bank is optimistic on the future performance of the fund until the next review period.

<sup>&</sup>lt;sup>5</sup> Rate of Return <u>after</u> PSR (net profit to Investor(s)) that were offered to Investor(s) in the respective months due to the various promotions in previous months..

<sup>&</sup>lt;sup>6</sup> Gross RoR is the return from investment <u>before</u> the application of PSR.



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## **Market Outlook**

The outlook for the Islamic finance industry continues to face a challenging operating environment following the COVID-19 pandemic. However, the financial system is expected to remain resilient, backed by strong buffers in capital, liquidity and financing provisioning built over the years.

### **IMPORTANT/DISCLAIMER**

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Prepared by:

**\* HongLeong** Islamic Bank