

Term Investment Account-i

Retail Fund Performance Report for
Quarter Ended 31 Mar 2020

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Fund Information

| | |
|--------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Product Name | Term Investment Account-i |
| Shariah Contract | Mudarabah - A profit sharing contract between the Bank as fund manager and the customer as Investment Account Holder (IAH) or the Investor(s). |
| Investment Account Type | Unrestricted Investment Account – Investor(s) provides the Bank with a mandate to make an ultimate investment decision without specifying specific restrictions or conditions. |

Fund Inception 8 January 2019

Fund Investment Objective

The fund aims to generate stable returns over an agreed investment interval through low to medium risk investment activities.

Investor Profile

- Category of Investor(s):
 - Individual(s)
 - Sole-Proprietorship(s)
- Investor(s) with low to medium risk tolerance
- Investor(s) who seeks stable profits

Note:

Investor(s) are advised to understand the risk(s) related to TIA-i before making an investment decision. Further explanation of each risk is in Product Disclosure Sheet (PDS) available on Hong Leong Islamic Bank Corporate website.

Profit Payment Policy

Profit distribution is upon maturity.

Nature of Investment Account

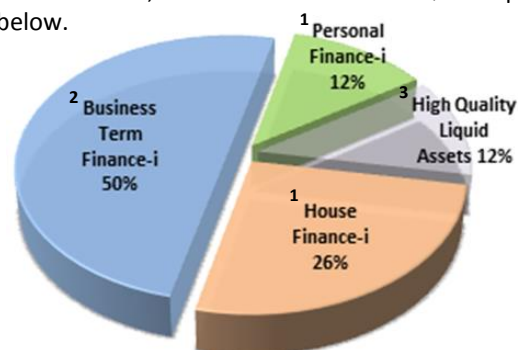
A renewable term investment type of 3 and 6 months tenure.

Fund Investment Strategies

Investment into selective Shariah-compliant financing assets within the risk parameters prescribed under the Fund Investment Objective. Portfolio rebalancing is also executed to ensure the performance of the particular assets is aligned with the fund's Investment Objective. Any profit generated from the investment will be shared between the Investor(s) and the Bank according to mutually pre-agreed Profit Sharing Ratio (PSR) whilst losses (if any) will be borne by the Investor(s).

Investment Asset Allocation

The fund is invested in a portfolio of Hong Leong Islamic Bank's retail assets¹, non-retail assets² and HQLA³ as per chart below.



Note:

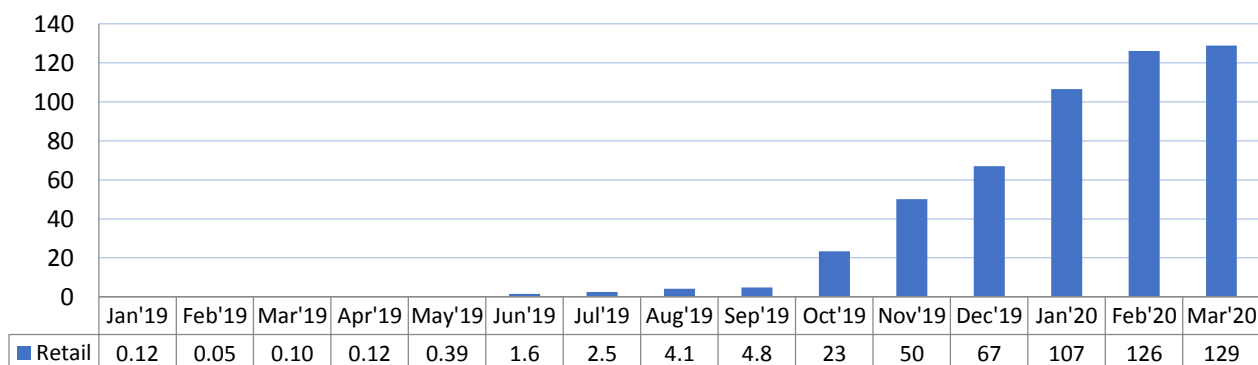
- ¹ Retail financing assets consist of House Financing-i and Personal Financing-i.
- ² Non-retail financing asset consists of Business Term Financing-i.
- ³ High Quality Liquid Assets (HQLA) are assets that can be easily and immediately converted into cash at little or no loss of value.

Fund Performance

1. Fund Size and Returns

As at March 2020, Term Investment Account-i retail fund balance was recorded at RM129 million.

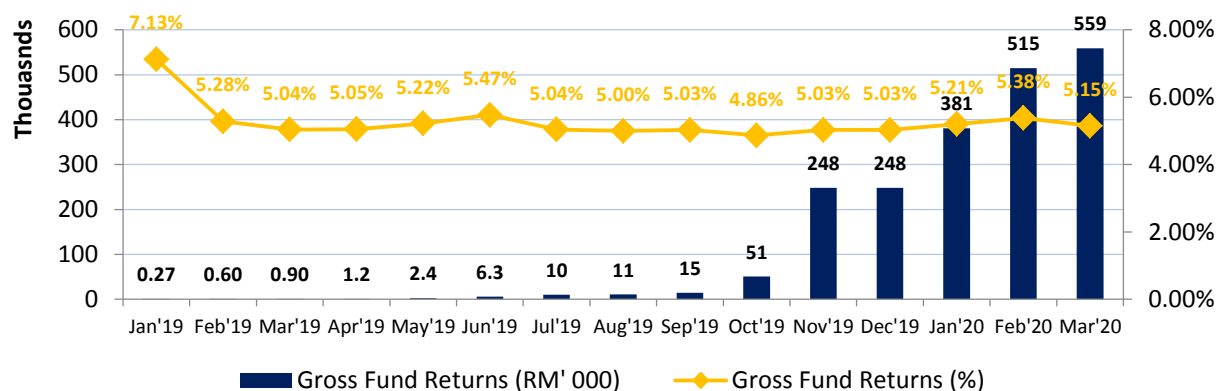
TIA-i Retail Fund Size (RM 'mil)



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TIA-i Retail Gross Returns before PSR



2. Rate of Return of TIA-i for Retail Investors

This section is applicable to Investor(s) who have made subscription under the TIA-i 3-month and 6-month tenure.

3 Months

| Month ² | Average Effective Rate of Return to Investors % (p.a) ³ | |
|--------------------|--------------------------------------------------------------------|-------|
| | Board | Promo |
| Jan | 2.88 | 4.05 |
| Feb | 2.88 | 3.80 |
| Mar | 2.75 | 3.63 |

6 Months

| Month ² | Average Effective Rate of Return to Investors % (p.a) ³ | |
|--------------------|--------------------------------------------------------------------|-------|
| | Board | Promo |
| Jan | 3.15 | 4.08 |
| Feb | 3.03 | 4.01 |
| Mar | 2.90 | 4.08 |

² Subscription Month.

³ Rate of Return after PSR (net profit to Investor(s)) weighted on average daily amount of fund.

Profit & Loss Statement

| Profit & Loss Statement for Quarter Ended 31 st March 2020 | | | |
|-----------------------------------------------------------------------|---------------------|---------------------|---------------------|
| | Jan 2020 RM '000 | Feb 2020 RM '000 | Mar 2020 RM '000 |
| Total Gross Income | 381 | 515 | 559 |
| Net Income Distributed to Investors | 302 | 392 | 442 |
| Net Income Distributed to Bank | 79 | 122 | 117 |

Market Outlook

The financial outlook on the Malaysian Islamic banking are expected to remain stable, albeit at slower pace, supported by strong capitalization and assets growth while asset-quality indicators should stay resilient. Cost management will continue to be an area of focus, emphasised by the Overnight Policy Rate cuts of 25bps by Bank Negara Malaysia (BNM) on 22nd January 2020 and 3rd March 2020 respectively, with the need to sustain a strong liquidity position to support business growth.

Statement of Any Changes

There have been no changes in the Investment Objectives, Strategies, restrictions and limitations during the quarter period.

Underlying Asset Outlook

Based on the Fund Investment Strategies during this review period, the Bank is optimistic on the future performance of the fund until the next review period.

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Prepared by: