Wholesale Fund Performance Report for Quarter Ended 30 September 2022



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#### **Fund Information**

**Product Name** 

Term Investment Account-i ("TIA-i")

Shariah Contract **Mudarabah** - A profit sharing contract between the Bank as fund manager and the customer as Investment Account Holder (IAH) or

the Investor(s).

Investment Account Type Unrestricted Investment Account – Investor(s) provides the Bank with a mandate to make an ultimate investment decision without specifying specific restrictions or conditions.

Fund Inception 8 January 2019

# **Investment Objective**

The fund aims to generate stable returns over an agreed investment interval through low to medium risk investment activities.

#### **Investor Profile**

- Category of Investor(s):
  - Wholesale(s)
- Investor(s) with low to medium risk
- Investor(s) who seeks stable profits

#### Note:

Investor(s) are advised to understand the risk(s) related to TIA-i before making an investment decision. Further explanation of each risk is in Product Disclosure Sheet (PDS) available on Hong Leong Islamic Bank's website.

#### **Profit Payment Policy**

Profit distribution is upon maturity.

#### **Nature of Investment Account**

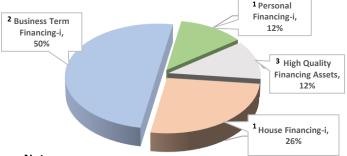
A renewable term investment type of 1 to 12 months tenure.

# **Fund Investment Strategies**

Investment into selective Shariah-compliant financing assets within the risk parameters prescribed under the Fund Investment Objective. Portfolio rebalancing is also executed to ensure the performance of the particular assets is aligned with the Investment Objective. Any profit generated from the investment will be shared between the Investor(s) and the Bank according to mutually pre-agreed Profit Sharing Ratio (PSR) whilst losses (if any) will be borne by the Investor(s).

#### **Investment Asset Allocation**

The fund is invested in a portfolio of Hong Leong Islamic Bank's retail assets<sup>1</sup>, non-retail assets<sup>2</sup> and HQLA<sup>3</sup> as per chart below.



#### Note:

- $^{\rm 1}\,\rm Retail$  financing assets consist of House Financing-i and Personal Financing-i .
- <sup>2</sup> Non-retail financing assets consist of Business Term Financing-i.
- <sup>3</sup> High Quality Liquid Assets (HQLA) are assets that can be easily and immediately converted into cash at little or no loss of value.

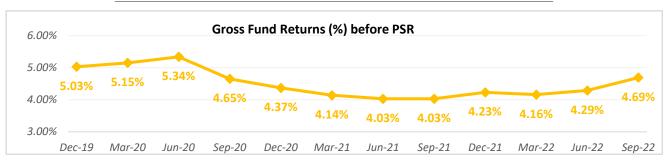
### **Fund Performance**

# 1. Fund Size and Returns

As at September 2022, Term Investment Account-i wholesale fund balance was recorded at RM1,663 million. Wholesale Fund Balance was nil prior to September 2019.



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## 2. Rate of Return of TIA-i for Wholesale Investors

This section is applicable to wholesale Investor(s) for the quarter period ended September 2022.

#### 1 Month

Ba and 4	Gross Rate of Return (Gross RoR) <sup>5</sup>	Rate of Return to Investors % (p.a.) <sup>6</sup>	
Month⁴		Wholesale Rate	
		Indicative	Actual
July	4.42	2.20	2.20
		2.30	2.30
		2.45	2.45
A	Aug 4.21	2.45	2.45
Aug		2.55	2.55
Sept	4.69	2.45	2.45
		2.55	2.55
		2.95	2.95

## 3 Months

Month <sup>4</sup>	Gross Rate of Return (Gross RoR) <sup>5</sup>	Rate of Return to Investors % (p.a.) <sup>6</sup> Wholesale Rate	
	(2.222,	Indicative	Actual
July	4.42	2.30	2.30
		2.60	2.60
A.,.~	4 21	2.30	2.30
Aug	4.21	2.60	2.60
Sept	4.69	3.10	3.10
		3.15	3.15

#### 4 Months

Month <sup>4</sup>	Gross Rate of Return	Rate of Return to Investor % (p.a.) <sup>6</sup> Wholesale Rate	
	(Gross RoR) <sup>5</sup>	Indicative	Actual
July	4.42	2.20	2.20
Aug	4.21	-	-
Sept	4.69	3.15	3.15

#### Note:

- <sup>4</sup> Subscription Month
- <sup>5</sup> Gross RoR is the return from investment <u>before</u> the application of Profit Sharing Ratio (PSR).
- PSR for all tenures 85 (Investors): 15 (Bank) <sup>6</sup> [Indicative] Rate of Return to Investors % p.a is the target rate advertised by the Bank to the Investors.
- <sup>6</sup> [Actual] Rate of Return to Investors % p.a is the net profit rate to Investors <u>after</u> applying PSR to Gross RoR. Any excess profit <u>after</u> PSR generated above from the Indicative Rate of Return to Investors will be earned by the Bank.

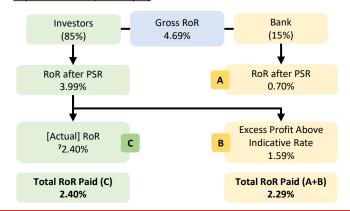
## 2 Months

Danish 4	Gross Rate of Return (Gross RoR) <sup>5</sup>	Rate of Return to Investors % (p.a.) <sup>6</sup>	
Month⁴		Wholesale Rate	
		Indicative	Actual
July	4.42	2.10	2.10
		2.25	2.25
		2.35	2.35
		2.55	2.55
Aug	4.21	2.35	2.35
		2.55	2.55
Sept	4.69	2.55	2.55
		3.00	3.00

#### 6 Months

Na oraka 4	Gross Rate of Return (Gross RoR) <sup>5</sup>	Rate of Return to Investors % (p.a.) <sup>6</sup>		
Month⁴		Wholesale Rate		
		Indicative	Actual	
July	4.42	2.25	2.25	
Aug	4.21	2.25	2.25	
Sept	4.69	2.25	2.25	
		2.40	2.40	

# <u>Profit Calculation Illustration (6 Months Indicative Rate in September 2022; 2.40% p.a)</u>



Wholesale Fund Performance Report for Quarter Ended 30 September 2022

#### **Profit & Loss Statement**

# Profit & Loss Statement for Quarter Ended 30 September 2022

	RM' July 2022	RM' Aug 2022	RM' Sept 2022
Total Gross Income	7,276,077	5,396,634	5,818,555
Net Income Distributed to Investors	3,726,472	2,929,183	3,283,674
Net Income Distributed to Bank	3,549,605	2,467,451	2,534,881

#### **Underlying Asset Outlook**

Based on the Fund Investment Strategies during this review period, the Bank is optimistic on the future performance of the fund until the next review period.

## **Statement of Any Changes**

There have been no changes in the Investment Objectives, Strategies, restrictions and limitations during the quarter period.

#### **Market Outlook**

The outlook for the finance industry is expected to remain stable and resilient, backed by adequate buffers in capital, liquidity and financing provision built.

# **IMPORTANT/DISCLAIMER**

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Prepared by:

**३ HongLeong** Islamic Bank