# Term Investment Account - i

Wholesale Fund Performance Report for Quarter Ended 30 September 2024



### Term Investment Account-i

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#### **Fund Information**

Product Name	Term Investment Account-i ("TIA-i")				
Shariah Contract	<b>Mudarabah</b> - A profit sharing contract between the Bank as fund manager and the customer as Investment Account Holder (IAH) or the Investor(s).				
Investment Account Type	Unrestricted Investment Account – IAH provides the Bank with a mandate to make an ultimate investment decision without				

specifying specific restrictions or

**Fund Inception** 8 January 2019

#### **Investment Objective**

The fund aims to generate stable returns over an agreed investment interval through low to medium risk investment activities.

conditions.

#### **Investor Profile**

- Category of Investor(s): ٠
  - Wholesale(s)
- Investor(s) with low to medium risk
- Investor(s) who seeks stable profits

#### Note:

IAH are advised to understand the risk(s) related to TIA-i before making an investment decision. Further explanation of each risk is in Product Disclosure Sheet (PDS) available on Hong Leong Islamic Bank's website.

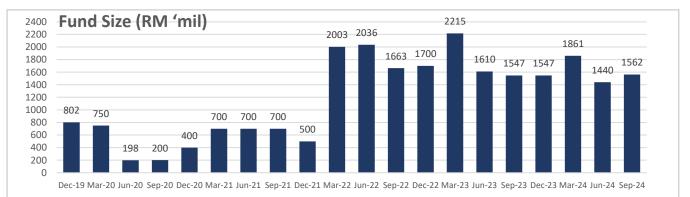
#### **Profit Payment Policy**

Profit distribution is upon maturity.

#### **Fund Performance**

#### 1. Fund Size and Returns

As at September 2024, TIA-i's Wholesale Fund Balance was recorded at RM1.6 billion. Wholesale Fund Balance was NIL prior to December 2019.



#### **Nature of Investment Account**

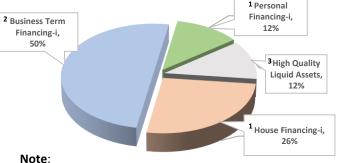
A renewable term investment type of 1 to 12 months tenure.

#### Fund Investment Strategies

Investment into selective Shariah-compliant financing assets within the risk parameters prescribed under the Fund Investment Objective. Portfolio rebalancing is also executed to ensure the performance of the particular assets is aligned with the Investment Objective. Any profit generated from the investment will be shared between the IAH and the Bank according to mutually pre-agreed Profit Sharing Ratio (PSR) whilst losses (if any) will be borne by the Investor(s).

#### **Investment Asset Allocation**

The fund is invested in a portfolio of Hong Leong Islamic Bank's retail assets<sup>1</sup>, non-retail assets<sup>2</sup> and HQLA<sup>3</sup> as per chart below.



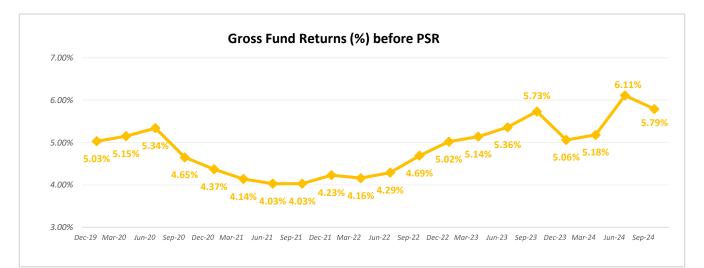
<sup>1</sup>Retail financing assets consist of House Financing-i and Personal Financing-i.

<sup>2</sup> Non-retail financing assets consist of Business Term Financing-i.

<sup>3</sup> High Quality Liquid Assets (HQLA) are assets that can be easily and immediately converted into cash at little or no loss of value.

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#### 2. Rate of Return of TIA-i for Wholesale IAH

This section is applicable to Wholesale IAH for the quarter period ended September 2024.

1 Month		4 Months					
Gross Rate Month <sup>4</sup> of Return	Rate of Return to IAH % (p.a.) <sup>6</sup>		<b>B4</b>	Gross Rate		turn to IAH % .a.) <sup>6</sup>	
wonth	of Return (Gross RoR) <sup>5</sup>	Whole	ale Rate Month <sup>4</sup>	wonth	of Return (Gross RoR) <sup>5</sup>	Wholesale Rate	
		Indicative	Actual			Indicative	Actual
Jul	4.81	3.40	3.40	Jul	-	-	-
Aug	5.30	3.40	3.40	Aug	5.30	3.60	3.60
Sep	5.79	3.40	3.40	Sep	5.79	3.60	3.60

#### 2 Months

Month <sup>4</sup>	Gross Rate of Return	Rate of Return to IAH % (p.a.) <sup>6</sup>		
Wonth	(Gross RoR) <sup>5</sup>	Wholesale Rate		
		Indicative	Actual	
L.J.	Jul 4.81	3.55	3.55	
Jui		3.65	3.65	
Aug	5.30	3.65	3.65	
Sep	5.79	3.65	3.65	

### 3 Months

<b>U</b> INOILIIS				
Month <sup>4</sup>	Gross Rate of Return	Rate of Return to IAH % (p.a.) <sup>6</sup>		
wonth	(Gross RoR) <sup>5</sup>	Wholesale Rate		
	. ,	Indicative	Actual	
11	4.81	3.60	3.60	
Jul		3.65	3.65	
A	5.30	3.60	3.60	
Aug		3.65	3.65	
Sep	5.79	3.65	3.65	

# 5 Months

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Month⁴	Gross Rate	Rate of Return to IAH % (p.a.) <sup>6</sup>		
	of Return (Gross RoR) <sup>5</sup>	Wholesale Rate		
		Indicative	Actual	
Jul	4.81	3.60	3.60	
Aug	5.30	3.60	3.60	
Sep	5.79	3.60	3.60	

### 6 Months

Month <sup>4</sup>	Gross Rate of Return (Gross RoR) <sup>5</sup>	Rate of Return to IAH % (p.a.) <sup>6</sup>		
Nonth		Wholesale Rate		
		Indicative	Actual	
Jul	4.81	3.60	3.60	
Aug	5.30	3.60	3.60	
Sep	5.79	3.60	3.60	

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#### Note:

PSR Table	Tenure (months)	Profit Sharing Ratio (PSR) (IAH:Bank)
Board	1 to 12	85:15

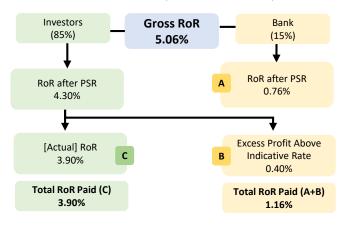
<sup>4</sup> Maturity Month.

<sup>5</sup> Gross RoR is the return from investment <u>before</u> the application of PSR.
<sup>6</sup> [Indicative] Rate of Return to IAH % p.a. is the target rate advertised by the Bank to the IAH.

<sup>6</sup> [Actual] Rate of Return to IAH % p.a. is the net profit rate to IAH <u>after</u> applying PSR (refer to the PSR table above) to Gross RoR. Any excess profit <u>after</u> PSR generated more than the Indicative Rate of Return to IAH will be waived under the Shariah concept of Tanazul where the excess profit shall be retained by the Bank.

#### **Profit Calculation Illustration**

(6 Months Indicative Rate in September 2024: 3.90% p.a.)



#### Profit & Loss Statement

Profit & Loss Statement for Quarter Ended 30 September 2024					
RM'RM'RM'JulyAugustSeptember202420242024					
Total Gross Income	6,764,965	7,835,389	8,127,217		
Net Income Distributed to IAH	5,123,077	5,384,331	4,968,181		
Net Income Distributed to Bank	1,641,887	2,451,058	3,159,036		

#### **Statement of Any Changes**

There have been no changes in the Investment Objectives, Strategies, restrictions and limitations during the quarter period.

#### **Underlying Asset Outlook**

Based on the Fund Investment Strategies during this review period, the Bank is optimistic on the future performance of the fund until the next review period.

#### **Market Outlook**

The outlook for the finance industry is expected to remain stable and resilient, backed by adequate buffers in capital, liquidity and financing provision built.

#### **IMPORTANT/DISCLAIMER**

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Prepared by:

